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The future of feedback: Motivating performance improvement through future-focused feedback--Study 1

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Protocol status: Working
A study using this protocol has been successfully completed.

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36425

- 1 Introduce "a short online survey. We estimate it will take about 10 minutes to complete." Affirm anonymity: "all responses will remain anonymous." Indicate we will report "aggregate results"

only; no individual answers will be reported." Include contact info: "If you have any questions or problems, let us know: [email address]"

- 2 Participants self-randomize into 4 groups (Gave positive feedback, gave negative, received positive, received negative; these are not identified in advance to participants): Each of the 4 number ranges shown below links to a different version of the survey. Instructions:

In order to keep the survey short, we are dividing different questions up among different people. To allow us to divide people up evenly, please answer the question below about the **last two digits** of your **home** phone number. Even though this seems like a meaningless question, we need you to provide the real answer in order to divide people up evenly. Click on the one answer below that applies to you. That will automatically take you to the survey. Thanks!

The last two digits of my home phone number are
00 to 24 25 to 49 50 to 74 75 to 99

- 3 Online surveys, four versions. ☐ Survey-GivNeg.mht ☐ Survey-GivPos.mht
☐ Survey-RecNeg.mht ☐ Survey-RecPos.mht